# **Key Information Document**



## Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

## **Product**

Alcantara ETI
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28th March, 2024

The Liechtenstein Financial Market Authority (Finanzmarktaufsicht) is responsible for supervising Altarius ETI AG in relation to this Key Information Document.

## You are about to purchase a product that is not simple and may be difficult to understand.

What is the product?				
Туре:	This product is a derivative zero-coupon debt instrument that does not bear any interest and it is not principal protected. The governing law of this product is the Liechtenstein Law. This product's primary listing is the Frankfurt Stock Exchange however it may be listed on additional exchanges			
Term:	This product does not have a specified maturity date.			
Objectives:	Alcantara ETI is designed to provide exposure to the performance of Alcantara Portfolio Linked Note (the underlying asset). The objective of the investment strategy carried out by the Alcantara Portfolio Linked Note is to, through a comprehensive approach that, by means of investing in the Junior Notes of Alcantara Short-Term Lending Fondo de Titulización (ISIN ES0305754006), aims to provide short-term financing to Spanish Corporates and SMEs while generating attractive returns for investors. Alcantara Short-Tern Lending targets a granular portfolio of more than 60 borrowers, with a total balance of €150 million. The weighted average life of the portfolio is expected to be around 4 months. The portfolio is diversified across different sectors of activity, minimising sector-specific risks.			
	To document the short-term loans, Alcantara Short-Term Lending FT utilizes Promissory Notes (Pagarés), which offer greater protection to lenders and are easier and faster to enforce in case of default. The investment team, supported by advanced credit management tools such as Moodys' RiskCalc and Atlax 360 scoring, carefully evaluates the creditworthiness and repayment capacity of potential borrowers.  Alcantara Short-Term Lending FT leverages its existing access to borrowers through Beka Credit's proprietary origination team, complemented by agreements with external originators and banks. This extensive origination network enables the sourcing of attractive investment opportunities. Beka Credit's experienced and conflict-free credit platform, with the largest credit team outside the Spanish Banking sector, further enhances the underwriting and monitoring processes.  The investment strategy aims to provide an all-in yield of 13% over Euribor on a Ba3/B1 portfolio, offering attractive returns for investors with a target IRR of over 20%. The portfolio is structured as a securitization vehicle with a 6-month ramp-up period and a total life of 3 years.  In terms of fund management, Alcantara Short-Term Lending FT charges a management fee of 2.0% on the invested amount, along with a promote fee. The fund focuses on short-term promissory notes issued under a private Promissory Notes Program, with an average note size ranging from €2 million to €2.5 million.  Alcantara Portfolio Linked Note shall solely engage in the investment of the Junior Notes of Alcantara Short-Term Lending FT and therefore it is not permissible for Alcantara Portfolio Linked Note to hold additional instruments, such as future contracts, CFDs, options and the link, within its portfolio, including for the purposes of hedging and risk management.  Overall, the investment strategy of Alcantara Short-Term Lending FT combines a careful selection process, diversified portfolio, rigorous risk assessment, advanced credit management tools, and a well-est			
Intended Investor:	This product is a complex product and is only intended for informed investors who (i) can bear loss of capital, are not seeking to preserve capital and who are not looking for a capital guarantee; (ii) have specific knowledge of and experience investing in similar products and in financial markets; (iii) seek a product offering exposure to the underlying asset(s) and have an investment horizon in line with the recommended holding period stated below; and (iv) are aware that the value of the product can change significantly due to the volatile underlying asset and, as a result, have sufficient time to actively monitor and manage the investment.			
Insurance Benefits:	This product does not offer insurance benefits.			

## What are the risks and what could I get in return?

#### Risk Indicator

1 2 3 4 5 6 7

Lower Risk Higher Risk



The risk indicator assumes you keep the product for 5 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less. You may have to pay significant extra costs to cash in early. You may not be able to sell your product easily or may have to sell at a price that significantly impacts on how much you get back.

## **Narrative Explanations**

- The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.
- We have classified this product as 6 out of 7, which is the second-highest risk class. This rates the potential losses from future performance at a high level, an poor market conditions are very likely to impact our capacity to pay you.
- Be aware of currency risk. You will receive payments in a different currency, so the final return you will get depend on the exchange rate between the two currencies. This risk is not considered in the indicator shown above.
- Investors should ensure that they fully understand the investment strategy and the risks involved before deciding to invest in this product.
   You should review the Private Placement Memorandum of the underlying Portfolio Linked Note for more information on other risks materially relevant to this product which are not included in this section.
- This product does not include any protection from future market performance so you could lose some or all of your investment.
- If we are not able to pay you what is owed, you could lose your entire investment.

#### Performance Scenarios

Investment: 10.000,00 EUR Recommended holding period: 5 Years					
	Scenarios	1 Year	3 Years	<b>5 Years</b> (Recommended holding period)	
Stress Scenario	What you might get back after costs  Average return each year	13.735,13 EUR 37,35 %	21.230,25 EUR 21,44 %	28.725,23 EUR 15,00 %	
Unfavourable Scenario	What you might get back after costs Average return each year	13.974,79 EUR 39,75 %	21.950,78 EUR 22,20 %	29.927,15 EUR 15,37 %	
Moderate Scenario	What you might get back after costs Average return each year	14.294,64 EUR 42,95 %	22.912,46 EUR 23,16 %	31.530,17 EUR 15,83 %	
Favourable Scenario	What you might get back after costs  Average return each year	14.621,61 EUR 46,22 %	23.895,34 EUR 24,08 %	33.169,16 EUR 16,25 %	

This table shows the money you could get back over the next 5 years, under different scenarios, assuming that you invest 10.000,00 EUR. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the investment/product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you. This product cannot be easily cashed in. This means it is difficult to estimate how much you would get back if you cash in before the end of the recommended holding period/maturity. You will either be unable to cash in early or you will have to pay high costs or make a large loss if you do so. The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back. Buying this product holds that you think the underlying price will increase.

## What happens if Altarius ETI AG is unable to pay out?

In the case of default by the manufacturer the assets it holds as collateral may be realized in order to meet its obligations to the investor and the cash proceeds of this will be paid out in the order of priority of payments applicable to the products. These proceeds may not be sufficient to meet all obligations and make all payments due in respect of the securities. In these circumstances you may not be able to realize the full value of your securities and suffer a partial or total loss on your investment. There is no compensation or guarantee scheme in place which may offset, all or any of, this loss.

## What are the costs?

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and should show you the impact that all costs will have on your investment over time.

### Costs Over Time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest and how long you hold the product. The amounts shown here are illustrations based on an example investment amount and an investment period similar to the recommended holding period. We have assumed: (a) that the product performs as shown in the moderate scenario, and (b) that an amount of 10,000.00 EUR is invested.

Investment: 10.000,00 EUR					
Scenarios	If you cash in after 1 year	If you cash in after 3 years	If you cash in after 5 years (Recommended holding period)		
Total costs	1.798,52 EUR	5.594,39 EUR	9.742,47		
Impact on return (RIY) per year	17,99 %	9,96 %	6,96 %		

## **Composition of Costs**

This table shows the impact on return per year					
One-off costs	Entry costs <sup>(a)</sup>	0.14%	The impact of the costs you pay when entering your investment of the costs are already included in the price. We do not charge an entry fee for this product, but the person selling you the product may do so.		
	Exit costs <sup>(a)</sup>	0.14%	The impact of the costs of exiting your investment. We do not charge an entry fee for this product, but the person selling you the product may do so.		
Ongoing cost	Portfolio transaction costs	0.00%	The impact of the costs of us buying and selling underlying investments for the product.		
	Other ongoing costs <sup>(b)</sup>	2.00%	The impact of the costs that we take each year for managing your investments and the costs.		
Incidental costs	Performance Fee	25.00%	The impact of the performance fee on the underlying investment which is taken if the investment generates a profit.		
	Carried interests	0.00%	The impact of carried interest on the underlying investment.		

## How long should I hold it and can I take my money our early?

## Recommended holding period: 5 years

The recommended holding period has been estimated taking into account the underlying's investment strategy and the period that is expected for the strategy to possibly reach is objectives. Any investment should be considered based on your specific investment needs and risk appetite. Given that the underlying's price is volatile, investors should monitor the value of the product constantly as sudden changes in value might be frequent and abrupt. Investors are able to sell the product on any trading day via the exchange in which the product is listed other than in cases of unusual market activity or in case of technical disruptions.

### How can I complain?

Should the investor have any complaint about the product or any person or entity advising on or selling the product, the investor can address any such complaint to Altarius ETI AG on **complaints@altariuseti.com**. Any complaints are to be sent via email only. A designated person will handle the complaint and contact the complaining investor accordingly. Altarius ETI AG will handle your request and provide you with feedback as soon as possible.

## Other relevant information

- (a) Investors who purchase the product on the secondary market conclude trades directly with a participating broker or via an exchange and therefore additional costs may apply. The trading costs are publicly available on the stock exchanges on which the product is listed or can be requested from online brokers. One-off costs above are estimates of these trading costs. You can find out the actual costs from your broker, financial advisor, or sales company.
- (b) The Portfolio Linked Note, which is the underlying of this product, charges a fixed all-inclusive fee and includes all costs to be presented under this product's cost disclosure requirements.
- (c) Please note that past performance is not indicative of future performance. It cannot provide a guarantee of returns that you will receive in the future
- (d) Updated and additional documents on the product, in particular the prospectus, the final terms, supplements and financial statements are published on the company website https://www.altariuseti.com in accordance with the relevant legal provisions.
- (e) It is recommended that you read these documents for more information, particularly on the structure of the product and the risks associated with investing in the product.